BIBLIOGRAFIA SOBRE PSICOLOGIA ORGANIZACIONAL,
por GUILLERMO ALVAREZ G.

Alvarez Guillermo (1989). *Factores que influyen en la percepción del clima organizacional en estudiantes universitarios.* Trabajo de Grado en la Maestría en Psicología. Caracas: USB.

Allport, G. (1954). *Nature of Prejudice.* Cambridge, Mass.

Argyris, Chris (1957a). *Personality and Organization: The Conflict Between the System and the Individual.* N.Y.: Harper & Row Publisher.

Argyris Chris (1957b). "The individual and Organization: some problems of Mutual Adjustmen". *Administrative Science Quarterly.* Junio, 1-24.

Argyris Chris (1964). "The incompleteness of social-psichological theory", *American Psychologist.* Diciembre, 893-908.

Argyris Chris (1967). "Problems and New Directions for Industrial Psychology", in M.D. Dunnette, ed., *Handbook of Industrial and Organizational Psychology.* Chicago: Rand McNally.

Asch, S. (1946). "Forming Impressions of Persons". *Journal of Abnormal and Social Psychology.* Junio, 258-290.

Barker, R.G. y Wright, H.F. (1954). *The Midwest and its children: The psychological ecology of an American Town.* N.Y.: Harper y Row.

Bartlett, F.C. (1932). *Remembering.* Cambridge: Cambridge U. Press.

Bertalanffy, L. von. (1972). "The History and status of general systems theory" *Academy of Management Journal.* 15, 407-26.

Bieri, J. (1953). "Change in Interpersonal Perception Following Interaction". *Journal of Abnormal and Social Psychology.* XLVIII, 61-66.

Bossom, A. y Maslow, A. (1957). "Security of Judges as a Factor in Impressions of Wartmth in Others". *Journal of Abnormal and Social Psychology,* LV, 147-148.

Bruner, J.S. (1951). "Personality Dynamics and the Process of Perceiving", en R.R. Blake y G.V. Ramsey. *Perception: An Approach to Personality.* N.Y.: The Ronald Press Co.

---

1. Esta Bibliografía forma parte del trabajo "Percepción de la Organización", de Guillermo Alvarez, publicado en la Sección Estudios de este mismo número de la Revista. No se trata de obras citadas en el trabajo, sino de una amplia bibliografía sobre el tema; por ello nos ha parecido conveniente publicarlo en esta sección, donde ocasionalmente hemos ofrecido bibliografías sobre distintos aspectos de las Relaciones Industriales y de otras ciencias interdisciplinarias..

Bruner, J.S. (1958). "Social Psychology and Perception", in *Readings in Social Psychology,* ed. E. Maccoby, T. Newcomb, y E. Hartley. 3rd ed., N.Y., 85-94.

Bruner, J.S. y Perlmutter, H. (1957). "Compatriot and Foreigner. A Study of Impressions Formation in three Countries". *Journal of Abnormal and Social Psychology.* LV, 253-260.

Bruner, J.S. y Taiguiri, A. (1954). "The Perception of People", en *Handbook of Social Psychology.* Cambridge, Mass.: ed. G. Lindzey, Cap. XVII.

Burns, J. y Starker, G.M. (1961). *The Management of Innovation.* London: Tavi-stock.

Bryman, A. (1976). "Structure in organizations: a Reconsideration". *Journal Occupational Psychologie,* 49, 1-9.

Cantrill, H. (1950). *The "why" of man's experience.* N.Y., McMillan.

Cantrill, H. (1957). "Perception and Interpersonal Relations". *American Journal of Psychiatry.* CXIV, 119-126.

Combs, A.W. y Snygg, D. (1959). *Individual Behavior.* N.Y.: Harper.

Churman, C.W. (1968). *The Systems Aproach.* Nueva York: Dell Publishing Company, Inc.

Churman, C.W., Ackoff, R.L. y Arnoff, L.E. *Introduction to Operations research.* Nueva York: John Wiley and Sons, Inc.

Dale, E. (1952). *Planning and Developing the Company Organization Structure.* Nueva York: American Management Association.

Dearborn, D. y Simon, H. (1958). "Selective Perception: A note on the Departmental Identifications of Executives". *Sociometry,* XXI, 140-144.

Feshback, S. y Singer, S. (1957). "The Effects of Fear Arousal upon Social Perception". *Journal of Abnormal and Social Psychology.* LV, 238-288.

Festinger, L. (1957). *A Theory of Cognitive Dissonance.* Evaston, III: Row, Peterson.

Gage, N. (1953). "Accuracy of Social Perception and Effectiveness in interpersonal Relationship". *Journal of Personality.* XXII, 128-141.

Gardner, R.W.; Holzman, P.S.; Klein, G.S.; Linton, H. y Spence, D.P. (1959). "Cognitive Control: A Study of individual consistencies in cognitive behavior. *Psychology Issues,* 1-4.

Gardner, R.W. y Schoen, R.A. (1962). "Differentiation and Abstraction in Concept formation". *Psychology Monography.* 76, 4, 520-560.

Gardner, R.W. y Long, R.I. (1962). "Control, Defence and Centration Effect. A Study of Scanning behavior". *Brit. J. Psychology,* 53, 2, 129-140.

Gouldner, A.W. (1958). "Cosmopolitans and Locals. Toward an analysis of Latent Social Roles". *Administrative Science Quarterly.* March, 440-486.

Grove, A. y Kerr, W.A. (1951). "Specific Evidence on Origin of Halo Effect in Measurement of Morale". *Journal of Social Psychology*. XXXIV, 165-170.

Haire, M. (1955). "Role Perceptions in Labor-Management Relations: An Experimental Approach". *Industrial Labor Relations Review*, 8, 204-216.

Haire, M. y Grunes, W. (1958). "Perceptual Defenses: Processes Protecting an Original Perception of Another Personality". *Human Relations*, 3, 403-412.

Hawley Amos (1975). *Ecología Humana*. Madrid: Editorial Tecnos.

Holzman, P.S. y Klein, G.S. (1954). "Cognitive System-principles of leveling and sharpening: Individual differences in visual time-error assimilation effects". *Journal Psychology*. 37, 105-122.

Homans, G.C. (1950). *The Human Group*. Nueva York: Harcourt, Brace and Company, Inc.

Johnson, D.M. (1945). "A Systematic Treatment of Judgment". *Psychological Bulletin*. XLII, 193-224.

Johnston, H.R. (1974). "Some personality correlates of the relationships between individuals and organization". *Journal of Applied Psychology*, 59, 623-632.

Kast, F.E. y Rosenzweig, J.L. (1973). *Contingency Views of Organization and Management*. Chicago: Science Research Associates.

Kast, F.E. y Rosenzweig, J.L. (1983). *Administración en las Organizaciones: Un enfoque de Sistemas*. México: McGraw-Hill.

Katz, D. y Kahn, R.L. (1966). *The Social Psychology of Organizations*. Nueva York: John Wiley and Sons, Inc.

Kelley, H.H. (1950). "The Warm-Cold Variable in First Impressions of Person" *Journal of Personality*. XVIII, 431-439.

Klein, G.S. (1951). "The personal world through perception". En: R.R. Blake y G.V. Ramsey (eds.), *Perception: an approach to personality*. N.Y.: Ronald.

Klein, G.S., Gardner, R.W. y Schlesinger, H.J. (1962). "Tolerance for unrealistic experiences: A study of the generality of cognitive control". *Brit. J. Psychology*. 53, 41-55.

Kogan, N. y Wallach, M.A. (1964). *Risk-taking: A study in cognition and personality*. N.Y.: Holt, Rinehart and Wiston.

Krech, D. y Crutchfield, R.S. (1948). *Theory and problems of social Psychology*. N.Y.: McGraw-Hill.

Krech, D., Crutchfield, R.S. y Ballachey, E.L. (1962). *Individual in Society*. N.Y.: McGraw-Hill.

Lawrence, P.R. y Lorsch, J.W. (1970). *Organization and Environment managing. Differentiation and Integration*. Homewood III: Richard D. Irwin, Inc.

Leavitt, H. (1964). *Managerial Psychology*. 2nd Ed. The University of Chicago Press.

Lewin, K. (1935). *A Dynamic Theory of Personality*. N.Y.: McGraw-Hill.

Lewin, K. (1936). *Principles of Topological Psychology*. N.Y.: McGraw-Hill.

Lewin, K. (1938). *The Conceptual Representation and the Measurement of Psychological Forces*. Durham, N.C.: Duke University Press.

Lewin, K. (1951). *Field Theory and Social Science*. N.Y.: Harper and Brothers.

Lindgren, Henry Clay (1980). *Introducción a la Psicología Social*. México: Trillas, Biblioteca Técnica de Psicología.

Linton, R. (1936). *The Study of Man*. N.Y.: Appleton-Century-Crofts.

Litzman, S., House, A. y Rizzo, J. (1973). "An alternative to Organization Climate: The Measurement of Organization Practices". *Proceedings of the National Academy of Management*. Agosto.

Litterer, J.A. (1965). *The Analysis of Organizations*. N.Y.: John Wisley and Sons, Inc.

Luft, J. (1957). "Monetary Value and Perceptions of Persons". *Journal of Social Psychology*. XLVI, 245-251.

Lundy, R. y colaboradores (1955). "Self Acceptability and Descriptions of Sociometric Choices". *Journal of Abnormal and Social Psychology*. LI, 260-262.

Marx, M. y Hillix, W. (1972). *Sistemas y Teorías Psicológicas Contemporáneos*. Buenos Aires: Paidos.

Maslow, A.H. (1943). "A Theory of Human Motivation". *Psychologie Review*, 50, 370-396.

Maslow, A.H. (1954). *Motivation and Personality*. N.Y.: Harper and Brothers.

Murray, H. (1933). "The Effect of Fear Upon Estimates of the Maliciousness of Other Personalities". *Journal of Social Psychology*. IV, 310-329.

Murray, H. y colaboradores (1938). *Explorations in Personality*. N.Y.: Oxford University Press, Inc.

Newcomb, T.M. (1950). *Social Psychology*. N.Y.: Driden.

Nord, W.R. (1976). *Concepts and Controversy in Organizational Behavior*. Santa Mónica, California: Goodyear Publishing Co.

Norman, R. (1953). "The Interrelationships Among Acceptance-Rejection, Self-Other, Insight into Self, and Realistic Perception of Others". *Journal of Social Psychology*. XXXVII, 205-235.

Omivake, K.T. (1954). "The Relation Between Acceptance of Self and Acceptance of Others Shown by Three Personality Inventories". *Journal of Consulting Psychology*. 443-446.

Porter, L.W. (1958). "Differential Self-Perception of Management Personnel and Lineworkers". *Journal of Applied Psychology*. XLII, 105-109.

Presthus, R. (1958). "Toward a Theory of Organizational Behavior". *Administrative Science Quarterly*. 3, 48-72.

Printer, R. y colaboradores (1970). *Educational Psychology*. N.Y.: Harper and Row.

Rogers, C.R. (1951). *Psicoterapia Centrada en el Cliente*. Buenos Aires: Paidos.

Rosenbaum, M. (1959). "Social Perception and the Motivational Structure of Structure of Interpersonal Relations". *Journal of Abnormal and Social Psychology*. LIX, 130-133.

Sears, R. (1936). "Experimental Studies of Perception: Attribution of Traits". *ournal of Social Psychology*. VII, 151-163.

Sells, S. (1960). "Attitudes". *Encyclopedia of Educational Research*. Chester W. Harris (Ed.) N.Y.: MacMillan, 5th Ed.

Selznick, P. (1949). TVA and the grass roots. Berkeley, Calif. University of California Press.

Simons, H.A. (1964). "On the Concept of Organizational Goal". *Administrative Science Quarterly*. 9, 1-22.

Soskin, W.E. (1953). "Influence of Information on Bias in Social Perception". *Journal of Personality*. XXII, 118-127.

Stager, R. (1956). *Psychology of Industrial Conflict*. N.Y.: Harper and Harper.

Steers, R.M. (1975). "Task-gral attributes, achievement, and supervisory performance". *Organizational Behavior and Human Performance*. 13, 392-403.

Steers, R.M. (1976). "Factor affecting job attitudes in a goal-setting enviroment". *Academy of Management Journal*. 19, 6-16.

Steers, R.M. (1977). *Organizational Effectiveness: A behavioral View*. Santa Mónica, California: Goodyear Publishing Company, Inc.

Stern, G.G. (1970). *People in Context Measuring Person-Environment Congruence in Education and Industry*. N.Y.: Wiley.

Strickland, H. (1958). "Surveillance and Trust". *Journal of Personality*. XXVI, 200-215.

Symonds, P. (1925). "Notes on Ratings". *Journal of Applied Psychology*. VII, 188-195.

Thompson, J. (1967). *Organizations in Action*. N.Y.: McGraw-Hill.

Tyler, L.E. (1972). *Psicología de las Diferencias Humanas*. Madrid: Ediciones Marova.

Vernon, M.D. (1957). "Cognitive inference in perceptual activity". *Brit. Journal Psychology.* 48, 35-47.

Wishner, J. (1960). "Reanalysis of Impressions of Personality". *Psychology Review.* LXVII, 96-112.

Woodward, J. (1965). *Industrial Organization: Theory and Practice.* Londres: Oxford University Press.

Zalking, S. y Costello, T. (1962). "Perception: Some Recent Research and Implications for Administration". *Administrative Science Quarterly.* September, 218-235.